

# Annual accounts

## Balance Sheet as per December 31, 2023 (after appropriation of result)

ASSETS (x 1,000 Euro)	NOTE	31-12-2023	31-12-2022
<b>FIXED ASSETS</b>	1		
Tangible fixed assets		11	9
		<b>11</b>	<b>9</b>
<b>CURRENT ASSETS</b>			
<b>Receivables and accrued income</b>	2		
Bequests to be received	2.1	-	-
Interest to be received		29	
Grants to be received	10	167	-
Other receivables and prepaid expenses	2.2	1,001	1,019
		1,197	1,019
<b>CASH AND CASH EQUIVALENTS</b>	3	5,355	7,121
<b>TOTAL ASSETS</b>		<b>6,563</b>	<b>8,149</b>

LIABILITIES (x 1,000 Euro)	NOTE	31-12-2023	31-12-2022
<b>RESERVES AND FUNDS</b>	4		
Continuity reserve	4.1	2,336	2,336
Reserve for financing assets	4.2	11	9
Earmarked reserves	4.3	2,588	3,635
Earmarked Funds	10	10	-
		<b>4,945</b>	<b>5,980</b>
<b>SHORT-TERM LIABILITIES</b>			
Taxes and social insurance premiums		65	67
Other liabilities and accruals	5	333	381
Deferred income	6	1,220	1,721
		<b>1,618</b>	<b>2,169</b>
<b>TOTAL LIABILITIES</b>		<b>6,563</b>	<b>8,149</b>

## Statement of Income and Expenditure for the year 2023

ASSETS (x 1,000 Euro)	NOTE	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
<b>INCOME</b>				
Income from private individuals	8	1,731	1,525	2,923
Income from companies		388	590	174
Income from lottery organisations	9	900	900	905
Income from government subsidies	10	3,610	5,292	4,419
Income Dutch Ministry of Foreign Affairs for alliance partners	10	8,832	5,232	4,077
Income from other non-profit organisations	11	220	553	422
<b>TOTAL INCOME RAISED</b>		<b>15,681</b>	<b>14,093</b>	<b>12,920</b>
<b>EXPENSES</b>				
<b>SPENT ON OBJECTIVES</b>	12			
<b>Awareness raising</b>		1,277	1,550	1,285
<b>Programmes</b>				
Simavi programmes		4,894	6,786	5,630
Paid to alliance partners		8,832	5,232	4,077
<b>Advocacy</b>		193	203	159
<b>TOTAL SPENT ON OBJECTIVES</b>		<b>15,196</b>	<b>13,771</b>	<b>11,151</b>
Cost of generating funds	13	978	1,272	970
Management & administration costs	14	584	720	631
<b>TOTAL EXPENSES</b>	15	<b>16,758</b>	<b>15,763</b>	<b>12,752</b>
<b>Balance of financial income and expenses</b>				
Financial income		42	-	-17
<b>RESULT</b>		<b>-1,035</b>	<b>-1,669</b>	<b>151</b>

## Statement of Income and Expenditure for the year 2023 - continued

APPROPRIATION OF RESULT (x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Withdrawal from earmarked reserve Projects	-583	-821	-550
Withdrawal from earmarked reserve Strategic development	-771	-840	-736
Withdrawal from earmarked reserves fundraising legacies	-	-	-4
Withdrawal from earmarked fund Interest	-	-	-
Withdrawal from earmarked fund eye care Africa	-	-	-
Withdrawal from earmarked fund eye care Irian Yaya	-	-	-
Withdrawal from reserve for financing assets	-8	-8	-21
Addition to earmarked reserve Projects	307	-	706
Addition to earmarked reserve Strategic development	-	-	750
Addition to reserve for financing assets	10	-	6
Addition to earmarked fund interest to be spent on objectives	10	-	-
<b>TOTAL</b>	<b>-1,035</b>	<b>-1,669</b>	<b>151</b>

## Cash Flow Statement for the year 2023

(x 1,000 Euro)	NOTE	2023	2022
Result		-1,035	151
Adjustment for depreciation	1	8	21
Adjustment for interest income		42	17
		-985	189
<b>Changes in operating capital</b>			
Change in receivables	2	-178	139
Change in short-term liabilities	5,6	-551	-674
Interest received		-42	-17
<b>Cash flow from operational activities</b>		<b>-1,756</b>	<b>-363</b>
<b>Cash flow from investment activities</b>			
Investments in fixed assets	1	-10	-6
<b>Change in cash and cash equivalents</b>		<b>-1,766</b>	<b>-369</b>
Balance of cash and cash equivalents on January 1		7,121	7,490
Balance of cash and cash equivalents on December 31	3	5,355	7,121
<b>Change in cash and cash equivalents</b>		<b>-1,766</b>	<b>-369</b>

## Accounting policies

### General

The annual accounts have been prepared in accordance with the Dutch Accounting Standard for Fundraising Institutions (RJ 650) and are subject to the “Wet Normering bezoldiging Topfunctionarissen publieke en semi publieke sector” (WNT). The annual accounts aim to provide a fair presentation of the financial position of Stichting Simavi, registered in Haarlem (reg.no. 40594571), having office at Naritaweg 153, 1043 BS Amsterdam, The Netherlands (Simavi), as of December 31, 2022, and of its income and expenditure for the year 2021. The financial year coincides with the calendar year. The valuation principles and methods of determining the result are the same as those used in the previous year.

### Continuity

Due to the closure of two major programmes by the end of 2023 and March 2024, for which Simavi has not received renewed funding, and the ensuing decrease in income Simavi will go through a period of transition in 2024 and 2025. Simavi will focus its activities in three overarching programmes. Impact will be leveraged through building more strategic partnerships.

Financially, income from government grants will be significantly less in 2024 than in previous years. This is expected to grow again in 2025. Having trust in the relevance and potential of our mission, Simavi will invest in its fundraising capacity. As a result, income from individual donors, companies and foundations is expected to grow in 2024 and 2025. Total income in 2024 is projected at EUR 4.9 million. We anticipate spending EUR 4.6 million on our objectives, partially funded with new income, partially with our project reserve. The costs of leveraging funds will be EUR 1.3 million in 2024, costs of management and administration will be EUR 0.5 million.

The Supervisory Board has approved the 2024 budget and agreed to using our reserves to cover the projected deficit in 2024 of minus EUR 1.5 million. Simavi's funding, liquidity and financial reserves have been stress tested and are sufficient to finance the ending and ongoing programmes, Simavi's operations and transition plan in 2024 and 2025. Consequently, our financial statements have been prepared based on a going concern assumption.

### Related parties

Transactions with related parties are disclosed in the notes insofar as they are not transacted under normal market conditions. The nature, extent and other information is disclosed if this is necessary in order to provide the required insight.

With reference to Section 407(1a);13, Title 9, Book 2 of the Dutch Civil Code, the financial data of Stichting NFICH and Stichting Zien have not been consolidated. The current accounts between Simavi and these foundations are reported under Other liabilities and accruals (see note 5).

### Functional and reporting currency

The annual accounts are denominated in euros, Simavi's functional and reporting currency. Transactions denominated in foreign currencies conducted during the reporting period are recognised in the annual accounts at the rate of exchange on the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rate of exchange at the reporting date. Any resulting exchange differences are recognised in the statement of income and expenditure.

### Use of estimates

In applying the accounting policies and standards for preparing annual accounts, the management of Simavi is required to make estimates and judgments that might significantly influence the amounts disclosed in the annual accounts. If necessary for the purposes of providing the insight required under Section 362(1), Book 2 of the Dutch Civil Code, the nature of these estimates and judgments, including the related assumptions, has been disclosed in the notes to the relevant items. Simavi did not change its policies for accounting estimates compared to the previous year.

### Basis of measurement

Unless indicated otherwise, the annual accounts have been prepared using the historical cost basis.

### Events after the balance sheet date

Post balance sheet events that provide further information about the actual situation as at the balance sheet date and appear up to the date of the preparation of the financial statements will be adjusted in the financial statements for the current year.

Post balance sheet events that do not provide further information about the actual situation as at the balance sheet date will not be adjusted in the financial statements for the current year. If such events are considered material to the judgment of the users of the financial statements, their nature and estimated financial implications are disclosed in the financial statements as 'Events after balance sheet date'.

### Impairments

Simavi assesses at each reporting date whether there is any evidence of assets being subject to impairment. If any such evidence exists, the recoverable amount of the relevant asset is determined. An asset is subject to impairment if its carrying amount is higher than its recoverable amount; the recoverable amount is the higher of net realizable value and value in use. If it is established that a previously recognised impairment loss no longer applies or has declined, the increased carrying amount of the asset in question is not set higher than the carrying amount that would have been determined had no impairment loss been recognised. An impairment loss is directly expensed in the statement of income and expenditure.

### Fixed assets

Fixed assets, both tangible and intangible, are carried at cost less straight-line depreciation over their estimated useful lives. The percentages used are: Equipment: 10 %; Office machines: 20 %; Computers and software: 20 - 33 %.

### Operational Leasing

The lease of the office premises is recognised as operational lease, as a large part of the risks and rewards associated with the ownership are not for the benefit of, nor incurred by Simavi. Lease payments are recorded on a straight-line basis in the income statement for the duration of the contract.

### Financial instruments

Financial instruments include receivables, cash and cash equivalents, project/programme commitments, accounts payable, and other payables. Financial instruments are initially recognised at fair value. Any directly attributable transaction costs are part of this initial valuation. Financial instruments are subsequently valued in the manner described below.

### Cash and cash equivalents

Cash and cash equivalents represent cash in hand, bank balances and deposits with terms of less than twelve months. Overdrafts at banks are recognised as part of debts to lending institutions under current liabilities. Cash at banks and in hand is carried at nominal value.

### Receivables and accrued income

Receivables and accrued income are initially stated at fair value, and are subsequently valued at amortised cost. An allowance is made for obsolescence where necessary. Bequests to be received and Legacies with usufruct are valued at the time they can reliably be determined based on the notarial deed of distribution.

### Reserves

In order to secure the continuity of the foundation in case of unexpected events, part of Simavi's capital has been transferred to a separate continuity reserve. The size is in accordance with sector regulations and is aimed to meet legal and moral obligations in case of a significant fall in income.

Simavi holds a reserve for financing fixed assets to guarantee replacement of these assets in the future. Earmarked reserves are held for different purposes as determined by management. Management of Simavi can change the specific earmark of reserves, when deemed appropriate.

### Earmarked funds

The earmarked funds represent all received earmarked income that the donor intended for a specific purpose, for which the underlying objective and related expenditure have not yet been realised. Furthermore, earmarked funds are held for accumulated interest income earned on the

advance payments of grants in respect of the applicable programmes. The earmarked funds are expected to be used within 3 years or in case of interest from grants during the remaining project period of the grant. The restriction following the earmark can only be released by specific third party approval.

### Financing contracts with government and other major donors

Simavi signed financing contracts for carrying out specific projects. Simavi recognises the incoming resources from these financing contracts and grant decisions at the time resources are actually expended. The difference between the income recognised and the actual amounts received in the form of contributions from donors is recorded in the balance sheet. This results in receivables if more resources have been expended than received or in deferred grants if amounts actually received are greater than those expended.

### Pension scheme

Simavi's pension scheme is a defined contribution scheme, managed by life insurance company Nationale Nederlanden. All premiums pertaining to the reporting year are included under staff costs. Any premiums due at year-end are included on the balance sheet under other liabilities, any premiums paid in advance or in access of the premiums due are included as prepaid expenses, in case these can be offset against future premiums due. There are no additional obligations arising from the management agreement with the pension insurer, the pension agreement with employees or other commitments to employees.

### Project/programme commitments

The grants unconditionally committed as of the balance sheet date, which have not been already paid, are divided into short-term liabilities and long-term liabilities. The amounts that are expected to be settled after more than one year after the balance sheet date, are accounted for as long-term liabilities.

### Liabilities

On initial recognition, liabilities are recognised at fair value. After initial recognition liabilities are recognised at the amortised cost price, being the amount received, taking into account premiums or discounts, less transaction costs. This usually is the nominal value. Liabilities due within one year are presented as short-term liabilities; liabilities due after one year are presented under long-term liabilities.

### Conversion of foreign currency

Monetary assets and liabilities in foreign currency are converted into euros at the closing rate at year's end. Exchange differences are accounted for in the statement of income and expenditure under financial income and expenses.

## Determination of results

### **Income from private individuals, companies, lottery organisations and other non-profit organisations**

Income from private individuals, companies, lottery organisations and other non-profit organisations is recognised in the year to which it pertains, unless income is subject to conditions still to be met.

Legacies and bequests are accounted for as income in the year in which they are received. Provisional payments are accounted for as income in the financial year in which they are received, in cases when a reliable estimate or valuation was not possible at an earlier time.

### **Income from government subsidies**

Income from government subsidies that have been allocated by the donor depending on actual project costs is accounted for in the statement of income and expenditure in the year that the eligible expenditure is recognised, it is probable that the amounts will be received and Simavi complied with all attached conditions. In this context, the expenditure in respect of alliance partners in alliances where Simavi is the lead agency is equal to the amounts paid to these partners.

Differences between the (final) settlement of the grants and accumulated income are accounted for in the statement of income and expenditure in the year in which these differences can be reliably estimated.

### **Expenditure**

Amounts spent on Simavi projects and programmes are accounted for as expenses in the financial year in which the contribution has been unconditionally committed. The expenses recognised in the statement of income and expenditure include the related direct and indirect organisational costs.

Fundraising, awareness raising and management & administration costs are charged to the statement of income and expenditure in the year to which they pertain and as soon as they become apparent.

Salaries, wages and social security contributions are recognised in the statement of income and expenditure based on the pay and benefits package to the extent that they are payable to employees.

### **Expenditure allocation**

Expenditure allocation is described in note 15 of the notes to the statement of income and expenditure.

### **Financial income**

Financial income is recognised in the statement of income and expenditure time proportionally.

## Cash flow statement

The cash flow statement is prepared using the indirect method. To determine the change in cash and cash equivalents during the reporting period, the result for that year is adjusted for items in the statement of income and expenditure and for balance sheet movements that did not result in actual cash flows.

The cash flow statement makes a distinction between cash flow from operational, investment and financing activities. In this context, changes in long-term debts from project/programme commitments and interest income are presented as cash flow from operational activities. Under the investment activities, only investments are included for which cash is paid.

## Notes to the balance sheet

### Note 1 - Fixed assets

Fixed assets are used for operations only. Tangible fixed assets comprise office machines, equipment and computers. The movements during the year can be specified as follows:

(x 1,000 Euro)	Tangible Fixed assets
<b>Value as at January 1, 2023</b>	
Acquisition value	145
Cummulative depreciation	-136
<b>Book value</b>	<b>9</b>
<b>Movements</b>	
Investments	10
Depreciation	-8
Divestments	-
Depreciation on divestments	-
<b>Balance</b>	<b>2</b>
<b>Value as at December 31, 2023</b>	
Acquisition value	155
Cummulative depreciation	-144
<b>Book value</b>	<b>11</b>
Depreciation percentages	10 - 33%

The 2023 investments relate to the purchase of computer equipment.

### Note 2 - Receivables and accrued income

#### 2.1 Bequests to be received

From a legacy Simavi obtained 15 certificates of shares (16.9% of the total shares) in Marnel Zaandam Beheer B.V., registered in Amsterdam. These certificates do not bear any voting rights. Simavi received €6K dividend in 2023 (2022: €4K), which was accounted for as income from Legacies and bequests. Considering the uncertainty of future income from these certificates, the valuation is set at nil (2022: nil). Any future income from these certificates will be accounted for as soon as this income can be reliably determined.

At year-end Simavi had one legacy (one in 2022) encumbered with usufruct. Due to the uncertainty on the size and timing of future payments, the remaining legacies encumbered with usufruct are valued conservatively at nil.

#### 2.2 Other receivables and prepaid expenses

(x 1,000 Euro)	31-12-2023	31-12-2022
Other receivables	28	70
Contribution Dutch Postcode Lottery	900	900
Prepaid expenses	73	49
<b>Total</b>	<b>1,001</b>	<b>1,019</b>

All amounts are to be settled within one year after the balance sheet date.

The contribution of the Dutch Postcode Lottery, committed but not yet received, amounted to €900K at year-end (2022: €900K).

### Note 3 - Cash and cash equivalents

The cash and cash equivalents are placed on current accounts or savings accounts. The total amount of €5,355K includes foreign currency in the amount of US\$95K (€86K). All amounts are placed at Dutch banking institutions and are available upon demand, except for €26K, which is restricted as a collateral for a bank guarantee. There are no cash or cash equivalents placed on deposit for more than 1 month. The cash and cash equivalents are intended for objectives and operations only, so not for investment purposes.

The average yield on outstanding cash and cash equivalents was 0.7% in 2023 (-0.2% in 2022).

### Note 4 - Reserves and funds

#### 4.1 Continuity reserve

(x 1,000 Euro)	2023	2022
Balance as at 1 January	2,336	2,336
Withdrawal	-	-
Addition	-	-
Balance as at 31 December	2,336	2,336

The continuity reserve is designed to create a sufficiently large buffer to enable Simavi to complete or terminate ongoing projects/programmes appropriately in case of a significant shortfall of key sources of funding. Furthermore, it includes funding necessary for actions to enable Simavi to rebuild such a shortfall or, in worst case, dissolve the organisation, while still meeting legal and moral obligations.

To do this we envisage requiring an equivalent of six to nine months of total operational expenditure, thus ranging between €1.8 and 2.8 million. The continuity reserve, after appropriation of result, amounts to €2,336K at the end of 2023. This is just over seven months and falls well within the indicated range. As the risk levels have not significantly changed, the continuity reserve is kept at the same level as last year. See also the paragraph on the future outlook in the annual report.

The maximum size for the continuity reserve, according to the assets' guidelines set by the association for fund-raising institutions (Goede Doelen Nederland), equals to one and a half times the annual operational costs of the organisation, based on the budget for the following year. This maximum amounts to €4.4 million as per December 31, 2023.

#### 4.2 Reserve for financing assets

The reserve for financing assets matches the book value of the total fixed assets.

(x 1,000 Euro)	2023	2022
Balance as at 1 January	9	24
Withdrawal	8	21
Addition	10	6
Balance as at 31 December	11	9

#### 4.3 Earmarked reserves

The earmarked reserves held by Simavi were in total €2,588K in 2023 (2022: €3,635K), including the movements in these reserves during the year, are specified below:

##### Projects

This reserve will be used in the coming years to match funds of institutional donors and foundations to realise projects and to finance projects out of own funds for which no funding is yet available from other sources.

(x 1,000 Euro)	2023	2022
Balance as at 1 January	2,560	2,404
Withdrawal	583	550
Addition	307	706
Balance as at 31 December	2,284	2,560

#### Strategic Development

This reserve has been formed for Strategic Development to further position Simavi, preparing for the future. This reserve will be invested in: further strategic and organisational positioning, private fundraising and programme development.

(x 1,000 Euro)	2023	2022
Balance as at 1 January	1,075	1,061
Withdrawal	771	736
Addition	-	750
Balance as at 31 December	304	1,075

#### 4.4 Earmarked funds

(x 1,000 Euro)	31-12-2022	Withdrawal	Addition	31-12-2023
Interest to be spent on objectives	-	-	10	10
<b>Total earmarked funds</b>	-	-	10	10

During 2023 Simavi received €10K interest of WASH SDG grants, this amount will be spent on WASH SDG program activities in 2024.

### Note 5 - Other liabilities and accruals

(x 1,000 Euro)	31-12-2023	31-12-2022
Accounts payable	91	118
Current account Stichting NFICH and ZIEN	10	9
Accrued vacation hours	54	46
Accrued holiday allowance	90	88
Accrued audit fees	88	120
<b>Total</b>	<b>333</b>	<b>381</b>

All other liabilities and accruals are due within one year.

### Note 6 - Deferred income

(x 1,000 Euro)	31-12-2023	31-12-2022
Government grants	922	1,405
Other projects	298	316
<b>Total</b>	<b>1,220</b>	<b>1,721</b>

In 2023 the deferred income from government grants decreased to €922K. More income was recognised than factually received. Further information on deferred income from government grants is provided in note 10.

## Note 7 - Off balance sheet rights and obligations

### Off-balance sheet rights

Simavi has received multiyear commitments to grants for programmes to be executed in the coming years. The grants are subject to restrictions, so these may be withdrawn. As far as these grants are not yet unconditionally committed, they have not been included in the balance sheet and are considered as off-balance rights.

The below table provides an overview of these rights, of grants in excess of €1 million, as at December 31, 2023.

SUBSIDY (x 1,000 Euro)	WASH SDG	OLHF
Grant received from:	MoFA	EU
Programme period	1-7-2017 till 31-3-2024	1-1-2019 till 31-12-2023
Lead of the alliance	Simavi	n.a.
Total grant amount for the alliance	67,000	-
Grant amount for Simavi	p.m.	5,000
Total amount received upto 2022	51,893	3,822
Received in 2023	11,518	227
<b>Total amount received upto 2023</b>	<b>63,411</b>	<b>4,049</b>
Total amount still to be received	3,589	951
To be received after determination of total grant amount	990	500

**WASH SDG** The Dutch Ministry of Foreign Affairs awarded a grant to the WASH SDG consortium in which Simavi acts as lead agency of the consortium consisting of SNV, Plan International and the WASH Alliance International partners. In 2023 the Dutch Ministry of Foreign Affairs approved costed extension of WASH SDG consortium till March 2024 and an additional amount of €8,000K (total amount WASH SDG €67,000K)

The amount received up to 2022 for the WASH SDG consortium is in total for all parties €63,411K. The grants of Dutch Ministry of Foreign Affairs are conditional upon sufficient funds being made available in the budget by the government and parliament.

**OLHF** Simavi obtained a grant from the European Union for the programme Our lives, our health, our future in Bangladesh. The total amount of programme entails an amount of €5,560K, of which €560K is financed from our own funds. The programme started in January 2019 and will run for 5 years till end of 2023.

### Off-balance sheet obligations

Under the framework of the WASH SDG (€695K) and EU OLHF (€175K) programmes, Simavi and its partners entered into contractual (multi-year) project commitments to carry out projects in areas where Simavi operates. Where these contracts depend on conditions that are yet to be met, such as grant allocation by Dutch Ministry of Foreign Affairs or other parties, they have not been accounted for in the balance sheet. These obligations amounted to €870K at the end of 2023 (2022: €1,315K).

Additionally, for other programme contracts, where contracts depend on conditions yet to be met, off balance sheet commitments exist in the amount of €512K (2022: €540K).

Simavi is located at rented premises. The rent amounts to €95K per year. A bank guarantee for this lease has been issued in the amount of €26K. The contract runs until December 31, 2024, with a six-months' notice period, and can be extended year by year. The total obligation amounts to €95K, due within one year.

## Notes to the cash flow statement

The cash position of Simavi has decreased by an amount of €1,766K in 2023. This decrease resulted from a negative cash flow from operational activities of €1,756K (2022: €363K negative). Our cash position is volatile over the years, due to the timing of receipt of the larger instalments of the government subsidies.

## Notes on the statement of income and expenditure

All income reported in the annual accounts has a structural character.

### Note 8 - Income from private individuals

This income comprises donations and gifts as well as legacies and bequests. The donations and gifts from private individuals amounted to €1,423K which is lower than in 2022 (€1,467K). The income from legacies and bequests amounted to €307K (2022: €1,456K). Income from legacies and bequests is not budgeted given the uncertainty of this type of income.

### Note 9 - Income from lottery organisations

In 2023, Simavi received €900K as a contribution from the Dutch Postcode Lottery. The unearmarked contribution Dutch Postcode Lottery is made under a multi-year conditional commitment.

### Note 10 - Income from government subsidies

The income from government subsidies in 2023 amounted to €3,610K (2022: €4,419K) which is €1,682K lower than budgeted. The latter is resulting from lower level of activities than expected.

In 2023, the income from the Dutch Ministry of Foreign affairs for alliance partners amounted to €8,832K (2022: €4,077K). These funds are directly transferred to the consortium partners of WASH SDG alliance. The increase is due to approval by the Ministry of Foreign Affairs of costed extension with additional amount of €8,000K.

The table below gives an overview of the grants received and income accounted for from the Dutch Ministry of Foreign Affairs and the European Union.

(x 1,000 Euro)	31-12-2022		2023			31-12-2023	
	Grants to be received	Grants received in advance	Add: Grants received	Minus: Income government subsidies	Minus: Income for alliance partners	Grants to be received	Grants received in advance
WASH SDG	-	401	11,518	2,701	8,832	-	386
WASH First	-	314	-1	-	-	-	313
Our Life, Health, Futures	-	406	227	800	-	167	-
Other	-	284	48	109	-	-	223
<b>Total</b>	<b>-</b>	<b>1,405</b>	<b>11,792</b>	<b>3,610</b>	<b>8,832</b>	<b>167</b>	<b>922</b>

A positive balance between the grants received and the actual expenditure eligible for grant funding is presented in the balance sheet as advance government grants under deferred income (see note 6). In the event of a negative balance, these assets are presented in the balance sheet as grants to be received. Some smaller programmes are grouped under 'Other'. Note that the accounted income and expenditure can differ from what was reported to the related donor, because of their specific reporting or accounting requirements.

## Note 11 - Income from other non-profit organisations

This income relates to the donations received from foundations and the income from schools, relating to the Walking for Water campaign. The income is specified as follows:

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Income from foundations	102	253	239
Income from schools (Walking for Water)	118	300	183
<b>Total</b>	<b>220</b>	<b>553</b>	<b>422</b>

The income from Walking for Water and the income from foundation is lower than budgeted and income 2022.

## Note 12 - Spent on objectives

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Objective: Awareness raising	1,277	1,550	1,285
Objective: Simavi programmes	4,894	6,786	5,630
Objective: Paid to alliance partners	8,832	5,232	4,077
Objective: Advocacy	193	203	159
<b>Total spent on objectives</b>	<b>15,196</b>	<b>13,771</b>	<b>11,151</b>

The actual expenditure on objectives in 2023 is €4,045K higher than last year, and €1,425K higher than budgeted. The difference is mainly caused by higher payments of alliance members, due to approval Ministry of Foreign Affairs of an additional amount of €8,000K for the WASH SDG program.

### Spending percentage

The ratio of the total expenditure on objectives as a percentage of the total income is presented in the following table:

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Total spent on objectives	15,196	13,771	11,151
Total income raised	15,681	14,093	12,920
<b>Spending percentage</b>	<b>96.9%</b>	<b>97.7%</b>	<b>86.3%</b>

The percentage expenditure on objectives of total income in 2023 is 96.9%, as compared to 86.3% in 2022. Corrected for the effect of payments to alliance partners, the spending ratio is 92.9% in 2023 (80.0% in 2022).

As a percentage of total expenditure, the expenditure on objectives amounts to 90.7% (2022: 87.4%). This higher percentage in 2023 is mainly resulting from the increase of paid to alliance partners compared to last year.

## Note 13 - Cost of generating funds

The cost of generating funds relate to the various funding activities. The most important are the costs relating to private fundraising and the costs for fundraising of grants. The percentage cost of generating funds is lower at 6.2% (2022: 7.5%). The decrease is mainly reflecting the increased income level in 2023. The amount of expenditure in 2023 was in line with costs of last year but well below budget 2023.

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Cost of generating funds	978	1,272	970
Total Income raised	15,681	14,093	12,920
<b>Percentage cost of generating funds</b>	<b>6.2%</b>	<b>9.0%</b>	<b>7.5%</b>

Apart from the costs of our own organisation, the fundraising costs relate to the costs of our newsletters and mailings, these are important for maintaining and expanding our donor base.

## Note 14 - Management & administration costs

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Management & administration costs	584	720	631
Total expenditure	16,758	15,763	12,752
<b>Percentage management &amp; administration costs</b>	<b>3.5%</b>	<b>4.6%</b>	<b>4.9%</b>

The management & administration costs are below the 2022 level and budget. As a percentage of the total expenditure, the costs are also lower at 3.5%, mainly due to the higher level of total expenditure.

### Independent auditors costs

PricewaterhouseCoopers Accountants N.V. have audited the financial accounts. The following fees are charged:

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Audit of the Financial Statements	98	91	89
Audit contracts institutional donors	29	30	31

The amounts for the audit contracts institutional donors are allocated to the programmes were applicable. Three contracts of institutional donors required audited reports in 2023 (2022: three). No other costs for financial or fiscal advise were incurred in 2023.

## Note 15 - Total Expenses

Expenditure (x 1,000 Euro)	Objective			Generating funds	Management & Administration	Total 2023	Budget 2023	Total 2022
	Awareness raising	Programmes	Advocacy					
Grants and contributions	-	12,453	-	-	-	12,453	10,631	8,248
Publicity and communication and outsourced work	614	121	24	490	-	1,249	1,810	1,277
Staff costs	584	1,016	149	430	418	2,597	2,867	2,754
Accommodation costs	33	58	9	25	24	149	157	146
Office and general expenses	44	75	10.4	32	141	302	290	306
Depreciation	2	3	1	1	1	8	8	21
<b>Total</b>	<b>1,277</b>	<b>13,726</b>	<b>193</b>	<b>978</b>	<b>584</b>	<b>16,758</b>	<b>15,763</b>	<b>12,752</b>

All direct and indirect costs are allocated to 1) the three objectives of Simavi (Awareness raising, Programmes and Advocacy); 2) the cost of generating funds; and 3) management & administration costs.

Apart from direct costs spent on Simavi projects/programmes, all other out of pocket costs that can be directly allocated to the objectives and fund generation are specified under Publicity and communication and outsourced work.

All indirect costs, such as staff, accommodation, office and general expenses and depreciation are allocated based on the number of hours employees have spent on the aforementioned components. A calculation of the hours spent is made for every employee. This calculation is based on the employee's job description.

Management & administration costs include all administrative and secretarial hours, as well as all hours classified by the organisation as overhead, such as meetings with the supervisory board and other meetings intended to provide guidance and direction to the organisation.

## Note 16 - Staff costs

(x 1,000 Euro)	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Salaries in the Netherlands	1,871	2,125	1,980
Social insurance premiums, insurances	369	394	376
Costs of pension facilities	107	145	135
Other staff costs	251	203	262
<b>Total</b>	<b>2,598</b>	<b>2,867</b>	<b>2,753</b>

For information about the allocation of staff costs to the different categories of expenditure presented in the statement of income and expenditure please refer to note 15.

The staff costs are lower than in 2022, and under budget. This is reflecting the lower number of staffing in the Netherlands, in line with the lower level of activities.

The development of the number of staffing is as follows:

Average number of persons employed	ACTUAL 2023	BUDGET 2023	ACTUAL 2022
Dutch office staff	38.2	42.0	42.3
in average number of FTE's	34.3	37.6	36.8

Outside the Netherlands, Simavi has no employees on its own payroll.

### Management model and remuneration

Simavi has a two-tier board: a supervisory board for monitoring, supervising and consulting, and a one person executive board (the managing director) for the implementation of Simavi's strategy and its day-to-day management. The salaries of the staff are based on a formalised salary structure. The functions are grouped into categories based on the job characteristics. The categories are linked to a salary grid. The categorisation and salary grid are based on a standardised calculation method performed by an independent agency (Human Capital Group). Periodically we participate in a general survey on salary levels, commissioned by Goede Doelen Nederland. The results of latest survey indicate that our salary levels correspond to the average levels in the sector and are in conformity with the market.

### Remuneration of the supervisory board

The members of the supervisory board receive no remuneration for their activities. The members of the supervisory board have also not received any loans, advance payments or guarantees.

Name	Position
Ankie van Wersch Lenders	Chair of the supervisory board
Joyce Browne	Vice-chair of the supervisory board
Vera Arnoldus	Member of the supervisory board
Willem van de Put	Member of the supervisory board
Olutayo Bankole Bolawole	Member of the supervisory board from 1 October 2023
Hans Valkenburg	Member of the supervisory board till 1 October 2023



### Remuneration of the managing director

The supervisory board determines the remuneration policy, the level of executive remuneration and other fixed remuneration components. The policy is reviewed periodically. Simavi follows the guidelines of Goede Doelen Nederland, laid down in the Advisory Guidelines for the Remuneration of Executives of Charities (see [www.goededoelennederland.nl](http://www.goededoelennederland.nl)) in determining the remuneration policy and remuneration levels. These guidelines provide a maximum norm for the annual salary based on weighing criteria. These criteria result in a, so called, BSD-score. The rating for Simavi is determined by the supervisory board. The resulting BSD-score is 445 points, indicating a maximum full-time gross salary of €134.620 (excluding remuneration payable in future). The 2023 maximum individual executive remuneration according to the WNT is 223,000.

In 2023, the managing director, Ms Dieneke van der Wijk, received a gross salary, including holiday allowance, of 98,380 (2022: €48,117 June till December). This is well within both the remuneration guideline of Goede Doelen Nederland and the WNT norm.

The managing directors did not receive any bonuses, loans, advance payments or guarantees. The 2023 employer's contribution to the pension scheme of the managing director Dieneke van der Wijk amounted to €12,545. Allowances for expenses are only granted based on actual costs incurred and contain no remuneration elements. Simavi does not provide lease cars. In 2023, the managing director Dieneke van der Wijk received untaxable allowances for, homework (€78) and telephone (€300).

#### Remuneration Executives (WNT-format) (x 1 Euro) 2023 2022

Name: E.H. van der Wijk, Managing Director		
Term of employment	1/1 - 31/12	15/6 - 31/12
Employment in FTE	1.0	1.0
Former executive	no	no
Formal employment	yes	yes
Individual WNT maximum	223,000	118,356
<b>Total remuneration</b>		
Remuneration	98,380	48,117
Taxable expense reimbursements	-	-
Remunerations payable in future	12,545	6,560
<b>Total remuneration</b>	<b>110,925</b>	<b>54,677</b>

#### Remuneration Executives (GDN-format) (x 1 Euro) 2023 2022

Name: E.H. van der Wijk, Managing Director		
Duration of employment	determined	determined
Contract hours	36	36
Part-time percentage	100	100
Term of employment	1/1 - 31/12	15/6 - 31/12
<b>Total remuneration</b>		
Gross salary	91,481	48,117
Holiday allowance (8%)	6,899	
<b>Remuneration</b>	<b>98,380</b>	<b>48,117</b>
Pension scheme paid by employer	12,545	6,560
<b>Total remuneration</b>	<b>110,925</b>	<b>54,677</b>

Also no other staff member received a remuneration exceeding the individual WNT maximum. No severance payments were made to employees that must be (or should have been) reported based on the WNT in 2023 and previous years.

### Remuneration of Simavi's goodwill ambassadors

Ms Dieuwertje Blok, Simavi's goodwill ambassador, carried out her activities without receiving any remuneration.

### Note 17 - Multi-year income analysis

The below table provides an overview of the development of Simavi's income over the past six years.

(x1,000 Euro)	Individual giving	Legacies and bequests	Corporate	Lottery organisations	Government subsidies	Other non-profit organisations	Total income
2018	1,675	577	158	900	17,405	730	<b>21,445</b>
2019	1,927	755	127	900	18,566	990	<b>23,265</b>
2020	1,828	737	367	900	23,364	354	<b>27,550</b>
2021	1,506	528	282	900	12,879	531	<b>16,626</b>
2022	1,467	1,456	174	905	8,496	422	<b>12,920</b>
2023	1,423	307	388	900	12,443	220	<b>15,681</b>

Individual giving has shown a gradual increase over the years 2018 till 2020. We aim to maintain this trend by further investments in active private fundraising activities. The drop in 2021 is caused by a change in fundraising strategy, which provides better returns per invested euro and is focussed to lay a solid foundation for future years. In 2022 the income decreased because of war Ukraine and economic situation private individuals. The amount received from legacies and bequests is volatile and unpredictable, yet they are an important source of income for Simavi.

Over the past years, the regular contribution of the Dutch Postcode Lottery was €900K.

The amount of government subsidies has been substantial over the past years. From 2018, this income has returned to higher levels. The government subsidies are inclusive the amounts received for alliance partners. This income has been exceptionally high in 2020 due to the WASH SDG and WASH-First programmes, which Simavi is leading. The 2021 results reflect the finalisation of a number of important programmes. In 2021 WASH First program ended that's why the amount of income 2022 is lower than 2021. The increase of income in 2023 is the effect of approval of an additional amount of €8,000K for the WASH SDG program in 2023.

The income from other non-profit organisations shows marked fluctuations. This is partly due to the effect of the timing of income recognition. Generation of income from foundations and the private sector remains an important focal point of our fundraising efforts

### Appropriation of result

The result of the financial year 2023, is €1.035K negative. The executive board proposes, with approval of the supervisory board, to appropriate the result for the year, in accordance with the overview provided in the Statement of Income and Expenditure on page 53 and the explanation in note 4.

### After balance sheet date information

There have been no material post balance sheet events, which would require adjustment to the financial statements of Simavi for the year 2023.

Amsterdam, May 24 2024

<b>Executive board</b>	<b>Supervisory board</b>
Dieneke van der Wijk	Ankie van Wersch Lenders (chair)
	Joyce Browne (vice-chair)
	Vera Arnoldus
	Willem van de Put
	Olutayo Bankole Bolawole
	Jochem Schuurman

### Other information

#### Appropriation of result

According to article 16.5 of the articles of association of Simavi, the Supervisory Board approves the annual accounts drawn up by the executive board. The annual accounts include a proposal for the appropriation of the result for the year 2023. The appropriation of result takes the imposed restrictions on spending by third parties into account.

## Independent auditor's report

To: the executive board and the supervisory board of Stichting Simavi

### Report on the audit of the annual accounts 2023

#### Our opinion

In our opinion, the annual accounts of Stichting Simavi ('the Foundation') give a true and fair view of the financial position of the Foundation as at 31 December 2023, and of its result for the year then ended in accordance with the Guideline for annual reporting 650 'Charity organisations' of the Dutch Accounting Standards Board and the provisions of and pursuant to the Dutch Standards for Remuneration Act ('WNT').

#### What we have audited

We have audited the accompanying annual accounts 2023 of Stichting Simavi, Amsterdam.

The annual accounts comprise:

- the balance sheet as at 31 December 2023;
- the statement of income and expenditure for the year then ended; and
- the notes, comprising a summary of the accounting policies applied and other explanatory information.

The financial reporting framework applied in the preparation of the annual accounts is the Guideline for annual reporting 650 'Charity organisations' of the Dutch Accounting Standards Board and the provisions of and pursuant to the WNT.

#### The basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing and the Audit protocol WNT 2023. We have further described our responsibilities under those standards in the section 'Our responsibilities for the audit of the annual accounts' of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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#### Independence

We are independent of Stichting Simavi in accordance with the 'Verordening inzake de onafhankelijkheid van accountants bij assuranceopdrachten' (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA, Dutch Code of Ethics).

#### Compliance with anti-accumulation provisions WNT not audited

In accordance with the Audit protocol WNT 2023, we have not audited the anti-accumulation provisions of article 1.6a WNT and article 5, paragraph 1 (n and o) Uitvoeringsregeling WNT. This means we have not audited whether or not there is a breach of anti-accumulation remuneration standards resulting from remuneration for a possible employment as a high-ranking official of other WNT entities, nor have we audited if any related disclosure requirement are correct and complete.

#### Report on the other information included in the annual accounts

The annual accounts contains other information. This includes all information in the annual accounts in addition to the annual accounts and our auditor's report thereon.

Based on the procedures performed as set out below, we conclude that the other information:

- is consistent with the annual accounts and does not contain material misstatements; and
- contains all the information regarding the directors' report (as included in the impact report) that is required by the Guideline for annual reporting 650 'Charity organisations' of the Dutch Accounting Standards Board.

We have read the other information. Based on our knowledge and the understanding obtained in our audit of the annual accounts or otherwise, we have considered whether the other information contains material misstatements.

By performing our procedures, we comply with the requirements of the Dutch Standard 720. The scope of such procedures was substantially less than the scope of those procedures performed in our audit of the annual accounts.

The executive board is responsible for the preparation of the other information, including the directors' report (as included in the impact report) pursuant to the Guideline for annual reporting 650 'Charity organisations' of the Dutch Accounting Standards Board.

#### Responsibilities for the annual accounts and the audit

##### Responsibilities of the executive board and the supervisory board for the annual accounts

The executive board is responsible for:

- the preparation and fair presentation of the annual accounts in accordance with the Guideline for annual reporting 650 'Charity organisations' of the Dutch Accounting Standards Board and the provisions of and pursuant to the WNT; and for

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- such internal control as the executive board determines is necessary to enable the preparation of the annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts, the executive board is responsible for assessing the Foundation's ability to continue as a going concern. Based on the financial reporting framework mentioned, the executive board should prepare the annual accounts using the going-concern basis of accounting unless the executive board either intends to liquidate the Foundation or to cease operations or has no realistic alternative but to do so. The executive board should disclose in the annual accounts any event and circumstances that may cast significant doubt on the Foundation's ability to continue as a going concern.

The supervisory board is responsible for overseeing the Foundation's financial reporting process.

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### ***Our responsibilities for the audit of the annual accounts***

Our responsibility is to plan and perform an audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence to provide a basis for our opinion. Our objectives are to obtain reasonable assurance about whether the annual accounts as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high but not absolute level of assurance, and is not a guarantee that an audit conducted in accordance with the Dutch Standards on Auditing will always detect a material misstatement when it exists. Misstatements may arise due to fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the annual accounts.

Materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

A more detailed description of our responsibilities is set out in the appendix to our report.

Amsterdam, 3 June 2024  
PricewaterhouseCoopers Accountants N.V.

Original has been signed by J. Gersen RA

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## ***Appendix to our auditor's report on the annual accounts 2023 of Stichting Simavi***

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In addition to what is included in our auditor's report, we have further set out in this appendix our responsibilities for the audit of the annual accounts and explained what an audit involves.

### ***The auditor's responsibilities for the audit of the annual accounts***

We have exercised professional judgement and have maintained professional scepticism throughout the audit in accordance with Dutch Standards on Auditing, the Audit protocol WNT 2023, ethical requirements and independence requirements. Our audit consisted, among other things of the following:

- Identifying and assessing the risks of material misstatement of the annual accounts, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the intentional override of internal control.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the executive board.
- Concluding on the appropriateness of the executive board's use of the going-concern basis of accounting, and based on the audit evidence obtained, concluding whether a material uncertainty exists related to events and/or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report and are made in the context of our opinion on the annual accounts as a whole. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluating the overall presentation, structure and content of the annual accounts, including the disclosures, and evaluating whether the annual accounts represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the supervisory board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.